



Property introducer scheme and rent guarantee

Relax knowing your clients will be in good hands.

Earn additional income



Legal and rent guarantee insurance:

Should your tenant default on their rental payments the costs associated with legal fees and missed rental payments can run into the thousands.

Purchasing a legal and rent guarantee insurance policy for your managed property will provide the financial security to maintain the landlords' rental payments and cover legal costs, up to **£100,000**, help with section notices, professional legal advice and, if required, eviction. You can also generate extra income for your agency.

How can I promote this to my landlords?

We are flexible with how you promote our rent guarantee product. You can recommend us to your landlords and receive commission on any purchases made or, if you manage the property, you can purchase rent guarantee insurance as part of your service offering.

Policy Cover:

- ✓ Nil excess;
- ✓ £100,000 legal cover;
- ✓ In-house claims service;
- ✓ Backed by Aviva;
- ✓ Rental payments up to £2,500 a month, for a maximum of 15 months;
- ✓ Vacant possession cover at up to 75% of the rental amount for a maximum of 3 months;
- ✓ Manage your policies online (purchasing, renewing, documents, and claims).

Landlords insurance

Landlords insurance provides cover for the rebuild or repair of your building following an event e.g.flood or fire.

You can generate additional income by introducing landlords who go on to purchase landlords insurance from us.

How much does Landlords Insurance cost?

The cost of landlords insurance depends on numerous factors including property size, claims history, and location. But with our price beater guarantee we promise to beat the landlord's current renewal terms (subject to terms and conditions).

Our landlords insurance products are five-star-rated and automatically include:

- ✓ Loss of rent following an insurable event;
- ✓ Malicious damage by tenant (including cannabis farms);
- ✓ Accidental damage cover;
- ✓ Unoccupied property cover for up to 90 days;
- ✓ Property owners and employer's liability cover.

Tenants Contents

Our tenants contents insurance protects a tenant's possessions and their liability for a landlords' fixtures and fittings.

From as little as **£75 per year**, your tenants can protect themselves and their deposit should an accident happen in the home. Cover can be purchased online in a few minutes and you will receive a commission referral fee at both commencement and renewal of the policy.

What's Covered?

- ✓ Loss or damage to your landlord's possessions;
- ✓ Cover limits starting from £7,500;
- ✓ Tenants' liability up to £10,000.

With options to include:

- ✓ Cover for money and credit cards;
- ✓ Cover for bicycles;
- ✓ Flexible levels of cover;
- ✓ Cover for personal possessions away from home;
- ✓ Accidental damage cover.



To find out more, call us on 01603 649727

Who are we?

Alan Boswell Insurance Brokers were established in 1982 and are a leading independent broker with Chartered status. We provide advice on personal and business insurance as well as risk management, financial planning, employee benefits, and business protection.

We have been operating in the property insurance market for over 30 years, winning multiple awards for our products and service.

What is the Introducer Scheme?

If you are involved in property and have access to several property-owner clients then we would love to talk to you about our property introducer scheme. Whether you run an agency, write a property blog or are a property finance professional, we have options that will benefit you.

As an introducer to Alan Boswell Insurance Brokers you can benefit from an **additional income** stream while providing your clients with some of the industry's most highly regarded policies, backed by our 'platinum-trusted' service. It's a win-win.

Contact us now to find out more.



www.alanboswell.com/introducers



Call us on 01603 649727

How our introducers rate us...

"As an organisation that partners with other businesses, we must ensure that our reputation for professionalism and first-class service is mirrored by those we work with. As such, the natural choice for an insurance partner was Alan Boswell Group."

Judith Dunn – Scottish Association of Landlords

Not only can your landlords benefit from our award-winning service and products, you can also earn referral income for every introduction you make or product you buy.

Introduce your landlord clients to a range of property insurance solutions including:

- ✓ Landlords insurance
- ✓ Tenants contents and liability
- ✓ Legal expenses and rent guarantee insurance
- ✓ Home emergency

As well as personal and business insurance:

- ✓ Home insurance
- ✓ Private medical insurance
- ✓ Motor insurance
- ✓ Business insurance
- ✓ Travel insurance
- ✓ Employee benefits



"Understood my requirements and provided a competitive solution in a timely manner"

Mr White – Property Owners Insurance

To find out more about our property introducer scheme please visit: alanboswell.com/introducers

If you have any questions, need more information, or would like to sign up, please call **01603 649 727** or book a 30 minute chat with one of our advisors by visiting: www.abg.bz/intro

Signing up to our property introducer scheme is quick and simple, with no charge.



01603 649 727

lettings@alanboswell.com

www.alanboswell.com/introducers

As with all policies, there will be terms and conditions. For example: Legal disputes - the amount in dispute must be more than £1,000. Rent guarantee - it is not possible to take this policy out once a tenant has defaulted and there is a 90-day exclusion period if taken out after the tenancy has started. Tenants also have to be properly referenced in advance. Full policy wordings will be provided on purchase or refer to our website. The prices in this leaflet are subject to buying a landlords policy with us (otherwise it is £55 for legal, £105 for rent/legal if bought as a standalone policy).